

Aston Crean  
Flooring, Tiling, Carpet



*Company Profile*

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## From strength to strength...

Aston Crean (Crean Mosaics Est. 1968) is Ireland's leading force in the contract flooring, tiling and carpet sector and is part of the Crean Group that includes Aston Crean UK, Ceramic City wholesale and national distribution and Ceramic City retail.

2018 marks a momentous year for the Crean organisation, celebrating 50 years in business. From humble beginnings in Charlestown, Co. Mayo back in 1968, to Crean Mosaics t/a Aston Crean currently being one of the largest flooring, tiling & carpet contractors in the country operating nationwide, there have been significant changes and growth in the intervening years. But the key principals have not changed. We deliver 1st class service right the way through from sale to installation - reinforced with onsite management teams to guarantee the high standards expected - this has led to the continued repeat business from our Clients that has ensured our success to date along with recommendations for new Clients. The template is set as we plan for the next 50 years...!

Aston Crean is unique in the fact that we are not just limited to one discipline within our market. We are equally capable of completing the tiling to a swimming pool or the flooring to a school or hospital as we are of undertaking the carpets to a 5 star hotel. This allows us to offer a more competitive package, our clients now require less administration, and can enjoy the benefits of more competitive tendering. There is no need to appoint three subcontractors when Aston Crean has the expertise to do all.

Our largest project undertaken to date was the New Acute Hospital for the South West in Enniskillen, Northern Ireland in 2011 & 2012. This was the largest new hospital in the UK at the time with floor and wall finishes in excess of 100,000m<sup>2</sup> and a contract value of £4 STG million. Our programme for completing this work was 12 months and our scope included all linoleum & vinyl flooring, wall vinyl, wall and floor tiling and terrazzo flooring.

Aston Crean supply & install a wide product range including:

- ceramic/porcelain & natural stone tiling (including internal mechanical fixing)
- vinyl, linoleum & rubber flooring
- broadloom carpets & carpet tiles/planks
- timber sports flooring systems
- laminate & engineered timber flooring
- hygienic wall & ceiling cladding
- floor preparation
- entrance matting systems

In 2007 Aston Crean opened a new modern office and warehouse based in Blanchardstown Corporate Park in Ballycoolin, Dublin, in order to better service key clientele in the Dublin/Leinster and also to accommodate the growing market there. This combined with our historic strength in the West, we at Aston Crean deliver an unparalleled responsive management structure across all our projects throughout Ireland. We continue to successfully deliver projects in all corners of the country from Donegal to Cork to Wexford to Dublin and everywhere in-between. For several decades we have worked and continue to work on a wide range of projects both large and small across the country. Our philosophy is that "no job is too small or too big".

Our management system ensures consistently high standards are maintained at all times. It also gives us greater control and flexibility. Additionally the long term retention of key personnel from management, sales and installation has been a driving factor in securing new business.

We continually invest in our employees with training and assessment on an on-going basis to maximise their personal and professional skills. These factors have been central to the success of the Group and translate into the overall sales performance of the company.

**Please see Appendix 1 for the Crean Group Structure; Appendix 2 for the Crean Group Sales Performance and Appendix 3 for Crean Group Employee Breakdown.**



## Relevant experience...

The company presently delivers in excess of 200 projects per year across a range of different commercial sectors to name but a few below;

- Education – UCD, DCU, NUIG, NUIM, UCC, IT Sligo, GMIT, UL, secondary & primary schools nationwide
- Residential – Robswall Housing & Apartments in Malahide, The Grange Apartments in Blackrock, St. Edmunds Apartments in Lucan
- Student Accommodation - Montrose, Summerhill , Grangegorman in Dublin, Bohermore in Galway
- Public Works – Central Bank of Ireland, Kevin St. Garda Divisional HQ, Wexford Garda Divisional HQ, Wheatfield & Portlaoise Prisons, Meath County Council HQ Buvinda House
- Pharmaceutical – Intel, Pfizer, Amgen, BD Medical, Allergan, Abbott, Boston Scientific
- Office & Fit-Out – Windmill Lane, Miesian Plaza, Baggot Plaza, Irish Human Rights & Equality Commission, Citadel, Accenture
- Hotel & Hospitality – Radisson Blu, Hilton, Premier Inn, Crowne Plaza, Clarion
- Retail – Dunnes Stores, Lidl, Aldi, SuperValu, Centra, Topaz
- Sports & Leisure – Castlebar Swimming Complex, Aviva Stadium, Claremorris Swimming Pool, National Indoor Arena, McHale Park GAA, Connacht Centre of Excellence GAA
- Healthcare – St. James Hospital, Blackrock Clinic, University Hospital Galway, Bons Secours Cork & Galway, Letterkenny General Hospital, Wexford General Hospital
- Tech & Media – Microsoft, LinkedIn, Facebook, Google, Amazon, IBM

It is not simply the quantity of projects but the scale; quality and job finish that set us apart. We advise on all aspects of design, specification, technical assistance, cost control, installation and maintenance as well as all levels of preparatory work.

The company continues to enjoy great success resulting in group revenues of circa €24 million this year and detailed inset are just some of the larger projects that we have successfully delivered in recent times and some are still ongoing.

We would be happy for you to talk to any of the individuals referenced to see what they believe sets us apart.





CURRENT KEY PROJECTS		
Client	Main Contractor	Value
Lansdowne Place	JJ Rhatigan & Company	€4,150,000.00
Capitol Docks (including JP Morgan Fit-Out)	John Sisk & Son (Holdings) Ltd	€3,800,000.00
Central Bank of Ireland	Walls Construction Ltd	€2,350,000.00
Miesian Plaza (including Shire Fit-Out)	John Paul Construction	€1,100,000.00
St. James's Hospital MISA (Mercer Institute of Successful Ageing)	BAM Contractors	€900,000.00
Robswall Housing & Apartments	Hollybrook Homes	€850,000.00
Baggot Street Plaza Office Development (incl. Bank of Ireland Fit-Out)	John Sisk & Son (Holdings) Ltd	€775,000.00
Castlebar Swimming Complex	PJ McLoughlin & Sons Ltd	€700,000.00
LinkedIn EMEA HQ	Walls Construction Ltd	€675,000.00
National Indoor Arena	Heron Buckingham JV	€650,000.00
1 Windmill Lane	John Paul Construction	€550,000.00
Lot 5 Rapid Build Schools (Fermoy & Charleville, Co. Cork, Mungret & Garryowen, Co. Limerick)	JJ Rhatigan & Company	€475,000.00
Clonkeen College	Duggan Brothers Contractors Ltd	€450,000.00
Le Chéile Secondary School, Tyrellstown	Glasgiven Contracts Ltd	€450,000.00
Royal College of Surgeons	Bennett Construction	€450,000.00
Meath County Council, Buvinda House	Manley Construction Ltd	€350,000.00

FORMER KEY PROJECTS COMPLETED		
Client	Main Contractor	Value
Wyeth Medica, Dublin	John Sisk & Sons Ltd	€3,300,000.00
Eircom HQ	Pierse Contracting	€2,250,000.00
PwC (PricewaterhouseCoopers), Dublin	John Sisk & Sons Ltd	€1,800,000.00
Intel	P.J. Hegarty & Sons	€1,500,000.00
Trinity College	Walls Construction Ltd	€1,500,000.00
Portlaoise Prison	Laing O' Rourke	€1,400,000.00
Ebay	Pierse Contracting	€1,280,000.00
Xerox	John Sisk & Sons Ltd	€1,200,000.00
O2	Pierse Contracting	€1,100,000.00
Phoenix Park Residential Development	Flynn O'Flaherty	€1,100,000.00
Shannon Airport	P.J. Hegarty & Sons	€1,100,000.00
The Convention Centre	C.M.P	€1,100,000.00
Ulster Bank RBS, HQ	Ardmac	€1,100,000.00
St Vincent's Hospital	John Paul Construction	€1,000,000.00
Wheatfield Prison	John Sisk & Sons Ltd	€950,000.00
Radisson Blu Royal Hotel, Golden Lane, Dublin	JJ Rhatigan & Company	€900,000.00
The Aviva Stadium	John Sisk & Sons Ltd	€800,000.00



## Appendix 1: Crean Group Organisation and Support Structure

<b>Aston Crean</b>			
<p><b>Alan Crean</b> Executive Chairman</p> <p><b>Brian Ruane</b> Managing Director</p> <p><b>David Cunningham</b> Sales Director</p> <p><b>David Moran</b> Finance Director</p>			
Sales/Estimating Department	Quantity Surveying Department	Contracts Management	Accounts Department
<p><b>Seán Markham</b> <i>MSCSI MRICS</i> Commercial/Fit-Out Manager</p> <p><b>Luke Henry</b> Quantity Surveyor/Estimator</p> <p><b>Michael Ruane</b> Quantity Surveyor/Estimator</p> <p><b>Patrick Walsh</b> Quantity Surveyor/Estimator</p>	<p><b>Padraig Healy</b> Senior Quantity Surveyor</p> <p><b>Pat Cloherty</b> Senior Quantity Surveyor</p> <p><b>Richard Quinn</b> Quantity Surveyor</p> <p><b>Bryan Gavaghan</b> Quantity Surveyor</p> <p><b>Colin McHale</b> Quantity Surveyor</p>	<p><b>Tony Waters</b> Senior Contracts Manager</p> <p><b>Joe O'Hanlon</b> Contracts Manager</p> <p><b>Sean Flynn</b> Contracts Manager</p> <p><b>Derek Fahy</b> Contracts Manager</p> <p><b>Paddy Doyle</b> Contracts Manager</p> <p><b>John Barcoe</b> Contracts Manager</p>	<p><b>Lisa Diffley</b> Senior Accounts Payable Coordinator</p> <p><b>Serena Raftery</b> Credit Control/Health &amp; Safety</p> <p><b>Geraldine Golden</b> Payroll</p> <p><b>Shona Healy</b> Accounts Payable</p>
Warehouse Distribution			
Damien McGreevy (Mayo)		Mark Reynolds (Dublin)	
<b>Ceramic City</b>			
Retail, Wholesale & National Distribution			
Ceramic City Charlestown	Ceramic City Sligo	Ceramic City Castlebar	Ceramic City Wholesale & National Distribution
<p><b>Damien McGreevy</b> Retail Sales</p> <p><b>Shona Healy</b> Accounts Assistant</p>	<p><b>Declan Hanney</b> Retail Sales</p> <p><b>Declan Conlon</b> Retail Sales</p>	<p><b>Chris Summerville</b> Manager</p> <p><b>Audrey Crean</b> Retail Sales</p> <p><b>Nigel Byrne</b> Retail Sales</p> <p><b>Laura Ruane</b> Retail Sales</p> <p><b>Patrick Henry</b> Retail Sales</p>	<p><b>Declan Glynn</b> National Sales Manager</p> <p><b>Darren Howley</b> Sales Account Manager</p> <p><b>Liam Foy</b> Wholesale Customer Service</p>
Retail, Wholesale & National Warehouse Distribution			
Glenn Kilfeather		Aiden McNulty	
<b>Aston Crean UK</b>			
<p><b>Alan Crean</b> Managing Director</p> <p><b>Liam Duffy</b> Commercial Director</p> <p><b>Brian Ruane</b> Director</p>			
Sales/Estimating Department	Quantity Surveying Department	Contracts Management	Accounts Department
<p><b>Georgina Hills</b> Estimating</p> <p><b>Mandy Sellick</b> Estimating</p>	<p><b>Maria Murkin</b> Senior Quantity Surveyor</p> <p><b>Pam Davis</b> Quantity Surveyor</p>	<p><b>Mathew Cullen</b> Contracts Manager</p> <p><b>Mike Anuta</b> Contracts Manager</p> <p><b>Adrian Tomi</b> Site Manager</p> <p><b>Ventsislav Iliev</b> Site Manager</p>	<p><b>David Moran</b> Finance Director</p> <p><b>Lisa Diffley</b> Senior Accounts Payable Coordinator</p> <p><b>Serena Raftery</b> Credit Control/Health &amp; Safety</p>
Warehouse Distribution			
Paul Taylor			



Appendix 2: Crean Group Employee Breakdown

<b>EMPLOYEE NUMBERS</b>							
<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
180	169	162	156	141	163	165	160

Appendix 3: Crean Group Sales Performance

<b>SALES</b>							
<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
22.10M	20.20M	19.10M	18.1M	16.40M	16.15M	17.15M	16.35M

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