

Aston Crean

Flooring, Tiling, Carpet



*Company Profile*





## From strength to strength...

Aston Crean (*Crean Mosaics Est. 1968*) is Ireland's leading force in the contract flooring, tiling and carpet sector and is part of the Crean Group that includes Aston Crean UK, Ceramic City wholesale and national distribution and Ceramic City retail.

With almost 50 years of experience of the industry, Aston Crean is unique in the fact that we are not just limited to one discipline within our market. We are equally capable of completing the tiling to a swimming pool or the flooring to a school or hospital as we are of undertaking the carpets to a 5 star hotel. This allows us to offer a more competitive package, our clients now require less administration, and can enjoy the benefits of more competitive tendering. There is no need to appoint three subcontractors when Aston Crean has the expertise to do all.

The company continues to enjoy great success resulting in anticipated group revenues of circa €22 million for 2017. The following is a sample of current and recently completed projects;

- Central Bank of Ireland: Walls Construction Ltd / value €2.35 million
- St. James's Hospital MISA (*Mercer Institute of Successful Ageing*): BAM Contractors / value €1.1 million
- Baggot Street Plaza Office Development (*incl. Bank of Ireland Fit-Out*): John Sisk & Sons Ltd / value €925k
- LinkedIn EMEA HQ: Walls Construction Ltd / value €800k

Our largest project undertaken to date has been the New Acute Hospital for the South West in Enniskillen, Northern Ireland. This is the largest new hospital in the UK with a floor and wall finishes in excess of 100,000m<sup>2</sup> and a contract value of £4 million. Our programme for completing this work was 12 months. Our scope included all linoleum & vinyl flooring, wall vinyl, wall and floor tiling and terrazzo flooring.

Aston Crean supply & install a wide product range including:

- ceramic & natural stone tiling (*including internal mechanical fixing*)
- vinyl, linoleum & rubber flooring
- broadloom carpets & carpet tiles/planks
- timber sports flooring systems (*approved installers*)
- laminate & engineered timber flooring
- hygienic wall & ceiling cladding
- floor preparation
- entrance matting systems

In 2007 Aston Crean opened a new modern office and warehouse based in Blanchardstown Corporate Park in Ballycoolin, Dublin, in order to better service key clientele in the Dublin/Leinster and also to accommodate the growing market there. This combined with our historic strength in the West, we at Aston Crean deliver an unparalleled responsive management structure across all our projects throughout Ireland. We continue to successfully deliver projects in all corners of the country from Donegal to Cork to Wexford to Dublin and everywhere in-between. For several decades we have worked and continue to work on a wide range of projects both large and small across the country. Our philosophy is that "no job is too small or too big".

Our management system ensures consistently high standards are maintained at all times. It also gives us greater control and flexibility. Additionally the long term retention of key personnel from management, sales and installation has been a driving factor in securing new business.

We continually invest in our employees with training and assessment on an on-going basis to maximise their personal and professional skills. These factors have been central to the success of the Group and translate into the overall sales performance of the company.

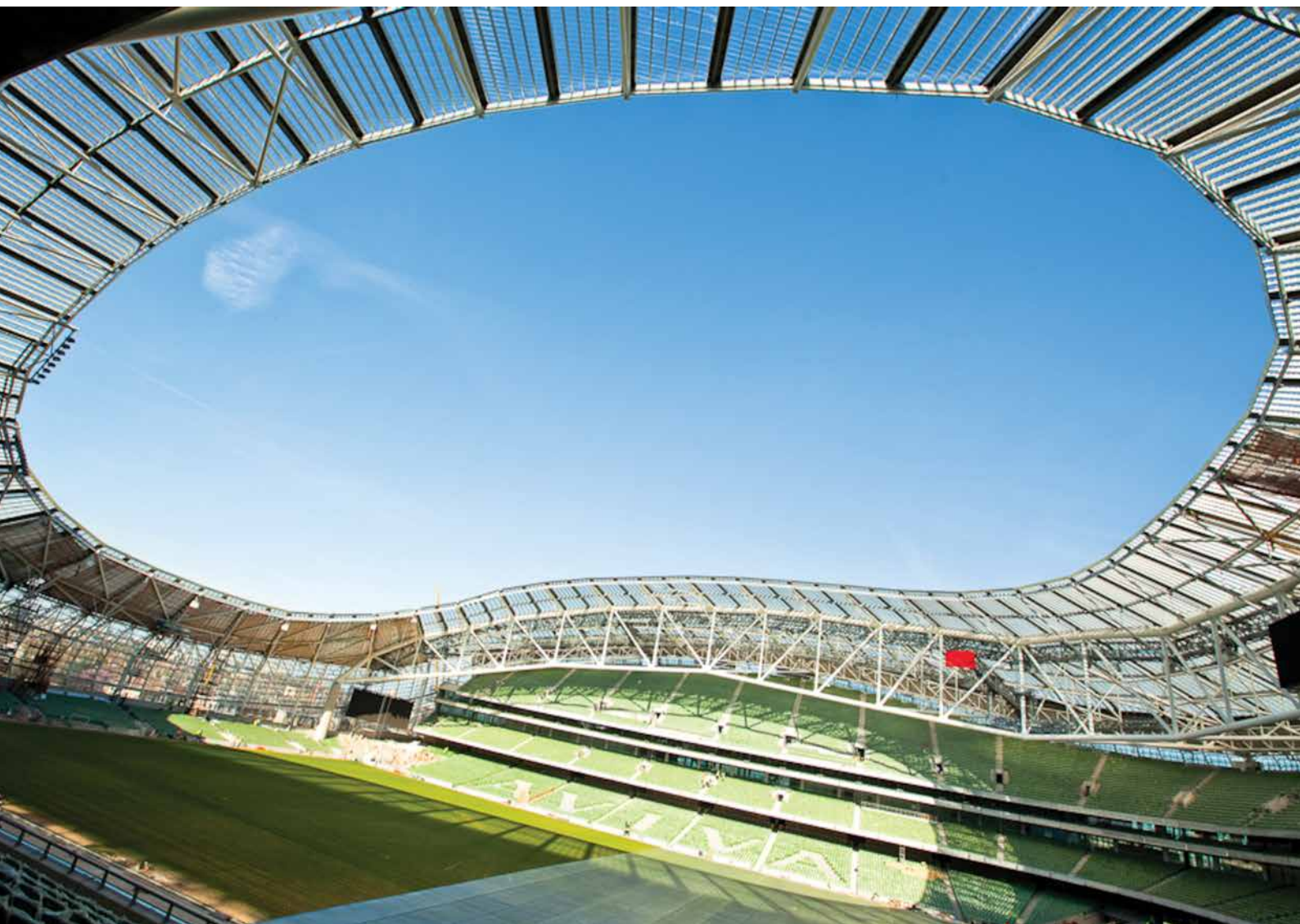
**Please see Appendix 1 for the Crean Group Structure; Appendix 2 for the Crean Group Sales Performance and Appendix 3 for Crean Group Employee Breakdown.**



## *Relevant experience...*

The company presently delivers in excess of 400 projects per year as diverse as Kerry Foods, Alexion Pharma, Robswall Housing, Leopardstown Racecourse, Trinity Bioscience, University College Dublin, Intel, Amgen, Pfizer, Allergan, Blackrock Clinic, St. James's Hospital, Aviva Stadium, Xerox, Google, Facebook, LinkedIn & Microsoft. It is not simply the quantity of projects but the scale; quality and job finish that set us apart. We advise on all aspects of design, specification, technical assistance, cost control, installation and maintenance as well as all levels of preparatory work.

Detailed inset are just some of the larger projects that we have successfully delivered in recent times. We would be happy for you to talk to any of the companies referenced to see what they believe sets us apart.





## Current Projects Include

Client	Main Contractor	Value
Central Bank of Ireland	Walls Construction Ltd	€2,350,000.00
St. James's Hospital MISA ( <i>Mercer Institute of Successful Ageing</i> )	BAM Contractors	€1,100,000.00
Baggot Street Plaza Office Development ( <i>incl. Bank of Ireland Fit-Out</i> )	John Sisk & Sons Ltd	€925,000.00
LinkedIn EMEA HQ	Walls Construction Ltd	€800,000.00
Robswall Housing - Phase 1, 2 & 3	Hollybrook Homes	€700,000.00
National Indoor Arena	Heron Buckingham JV	€650,000.00
Miesian Plaza	John Paul Construction	€575,000.00
1 Windmill Lane	John Paul Construction	€550,000.00
Lot 5 Rapid Build Schools ( <i>4 nr Fermoy, Mungret, Charleville, Garryowen</i> )	JJ Rhatigan & Company	€475,000.00
Meath County Council, Buvinda House	Manley Construction Ltd	€500,000.00
Le Chéile Secondary School, Tyrellstown	Glasgiven Contracts Ltd	€425,000.00
Royal College of Surgeons	Bennett Construction	€400,000.00
Clonkeen College	Duggan Brothers Contractors Ltd	€350,000.00
Kevin Street Divisional Garda HQ	JJ Rhatigan & Company	€350,000.00
Wexford Divisional Garda HQ	Duggan Brothers Contractors Ltd	€200,000.00

## Key Projects

Client	Main Contractor	Value
Wyeth Medica	John Sisk & Sons Ltd	€3,300,000.00
Eircom HQ	Pierse Contracting Ltd	€2,250,000.00
PWC	John Sisk & Sons Ltd	€1,800,000.00
Intel	PJ Hegarty & Sons Ltd	€1,500,000.00
Trinity College	Walls Construction Ltd	€1,500,000.00
Portlaoise Prison	Laing O' Rourke	€1,400,000.00
Ebay	Pierse Contracting Ltd	€1,280,000.00
Xerox	John Sisk & Sons Ltd	€1,200,000.00
O2	Pierse Contracting Ltd	€1,100,000.00
Phoenix Park Residential Development	Flynn O'Flaherty	€1,100,000.00
Shannon Airport	PJ Hegarty & Sons Ltd	€1,100,000.00
The Convention Centre	C.M.P	€1,100,000.00
Ulster Bank RBS, HQ	Ardmac Ltd	€1,100,000.00
St Vincent's Hospital	John Paul Construction	€1,000,000.00
Wheatfield Prison	John Sisk & Sons Ltd	€950,000.00
Radisson Blu	JJ Rhatigan & Company	€900,000.00
The Aviva Stadium	John Sisk & Sons Ltd	€800,000.00



## Appendix 1: Crean Group Organisation and Support Structure

Aston Crean			
<b>Alan Crean</b> <i>Executive Chairman</i>			
<b>David Cunningham</b> <i>Sales Director</i>		<b>Brian Ruane</b> <i>Managing Director</i>	<b>David Moran</b> <i>Finance Director</i>
Sales/Estimating Department	Q. Surveyors Department	Contracts Management	Accounts Department
<b>Seán Markham QS</b> <i>Commercial/Fit-Out Manager</i>	<b>Padraig Healy</b> <i>Senior Q.S.</i>	<b>Tony Waters</b> <i>Senior Contracts Manager</i>	<b>Lisa Diffley</b> <i>Senior Accounts Payable Coordinator</i>
<b>Luke Henry QS</b> <i>Sales/Estimating</i>	<b>Pat Cloherty</b> <i>Senior Q.S.</i>	<b>Sean Flynn</b> <i>Contracts Manager</i>	<b>Rachel McAndrew</b> <i>Credit Control/H&amp;S</i>
<b>Michael Ruane QS</b> <i>Estimating</i>	<b>Richard Quinn QS</b> <i>Q.S.</i>	<b>Derek Fahy</b> <i>Contracts Manager</i>	<b>Geraldine Golden</b> <i>Payroll</i>
<b>Patrick Walsh</b> <i>Sales/Estimating</i>	<b>Bryan Gavaghan</b> <i>Q.S.</i>	<b>James Hegarty</b> <i>Contracts Manager</i>	<b>Nicola Murtagh</b> <i>Accounts Payable</i>
Warehouse Distribution			
Mark Reynolds		Damien McGreevy	

Aston Crean UK			
<b>Alan Crean</b> <i>Managing Director</i>		<b>Liam Duffy</b> <i>Commercial Director</i>	<b>Brian Ruane</b> <i>Director</i>
Sales/Estimating Department	Q. Surveyors Department	Contracts Management	Accounts Department
<b>Georgina Hills</b> <i>Estimating</i>	<b>Maria Murkin</b> <i>Senior Q.S.</i>	<b>Mathew Cullen</b> <i>Contracts Manager</i>	<b>David Moran</b> <i>Finance Director</i>
<b>Brian Gobey</b> <i>Estimating</i>	<b>Pam Davis</b> <i>Q.S.</i>	<b>Mike Anuta</b> <i>Contracts Manager</i>	<b>Lisa Diffley</b> <i>Senior Accounts Payable Coordinator</i>
		<b>Robert Mesner</b> <i>Site Manager</i>	<b>Rachel McAndrew</b> <i>Credit Control/H&amp;S</i>
		<b>Ventsislav Iliev</b> <i>Site Manager</i>	
Warehouse Distribution			
Paul Taylor			

Ceramic City			
Retail & National Distribution			
Ceramic City Charlestown	Ceramic City Sligo	Ceramic City Castlebar	Distribution & Wholesale
<b>Damien McGreevy</b> <i>Sales</i>	<b>Declan Hanney</b> <i>Sales</i>	<b>Chris Summerville</b> <i>Manager</i>	<b>Declan Glynn</b> <i>National Sales Manager</i>
<b>Nicola Murtagh</b> <i>Accounts Assistant</i>	<b>Declan Conlon</b> <i>Sales</i>	<i>Sales</i> <b>Audrey Crean</b> <b>Nigel Byrne</b> <b>Laura Ruane</b> <b>Patrick Henry</b>	<b>Glenn Kilfeather</b> <i>Logistics Manager</i>
			<b>Darren Howley</b> <i>Sales Account Manager</i>
			<b>Aidan McNulty</b> <i>Warehouse</i>



## Appendix 2: Crean Group Employee Breakdown

Employee Numbers						
2016	2015	2014	2013	2012	2011	2010
169	162	156	141	163	165	160

## Appendix 3: Crean Group Sales Performance

Sales						
2016	2015	2014	2013	2012	2011	2010
20.20M	19.10M	18.1M	16.40M	16.15M	17.15M	16.35M

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